

Activity
REPORT
2025



ODDO BHF

Activity 2025
REPORT



Dear all,

The year 2025, marked by Donald Trump's return to the White House and the gradual implementation of new customs duties, called into question globalization as we have known it and forced us to redefine the vision we have held until now of certain sectors and values. It required us to challenge ourselves, both in Asset Management and in portfolio management.

In a global environment shaped by major geopolitical challenges, the ODDO BHF Group nonetheless remains focused on its key strengths: its analytical capabilities, prudent management, long-term vision, and entrepreneurial spirit.

The year 2025 was an important year for our Group. We celebrated ODDO BHF's 175th anniversary and, on this occasion, published a book dedicated to our history. This history reflects the evolution of European finance: it tells the story of the rise and decline of stockbrokers, the contribution of banks to Europe's industrial growth, its economic recovery from the ruins of war, and the determination to bring France and Germany closer together as a prerequisite for a Europe focused on the future.

The year 2025 allowed us to reconnect with our origins, while also laying the foundations for our future growth. This is true across our three core geographies, and particularly in Switzerland, where we expanded our pre-

sence through new developments in Equity Research, Corporate Advisory, and Private Wealth Management, thereby strengthening our strategic positioning in this market. Thanks to the launch of a new Equity Brokerage business in Switzerland, where we now cover more than 80 stocks, we have been developing one of the largest financial research platforms in Europe. In 2025, our Investment Banking activities also saw significant developments, with the arrival of new teams in France, Germany, and Switzerland, as well as the launch of a mergers and acquisitions activity in Vienna, enabling us to expand this business in Austria and in Central and Eastern Europe.

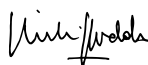
We continue to invest in information technology by integrating new areas of expertise that enable us to approach the era of Artificial Intelligence with confidence. AI is transforming the way we work, but it is also reshaping our clients' expectations. In response, we are reflecting on a new Group organization that will allow us to better meet our clients' needs by offering them the best expertise, the best solutions, and the best talents.

Today, we are a Group, a team, a family, driven by a single ambition: to make the future thrive.

Yours sincerely,

PHILIPPE ODDO

General Partner & CEO, ODDO BHF



A Manifesto for the Long-Term

In a world where urgency sometimes supersedes
discernment, we choose another path.

A path of clarity, conviction and perseverance.

We step back to see the broader picture.

We build with continuity.

We look to the future.

We think beyond cycles.

By reconciling the short and the long-term, by transforming every opportunity into a promise for the future, and by making every decision with a view to sustainable transformation. We ensure that each of our actions shapes our ambition for tomorrow.

We lead the way to what endures.

We pay close attention to weak signals and invest in long-term structural trends, not because they are fashionable, but because they are transformative: demographics, technology, energy, new consumption patterns, and more. These forces are reshaping our shared future in a lasting way.

We seek out tipping points.

At your side, we turn complexity into a clear course of action, guiding choices with rigor and discernment. We encourage leaders to explore new ideas, to enter new markets, to push beyond established boundaries, to inspire their teams, and to identify opportunities where others see only obstacles.

We combine values and legacy.

We listen before we act, in order to define a trajectory that serves the next generation. Every legacy requires attention, empathy and alignment. Because creating value also means doing so with values.

We venture where others do not dare.

Our mindset is both entrepreneurial and independent. We explore the spaces driven by our convictions and challenge the status quo where others hesitate or give up. Our ambition is to shape the future, not merely to accompany it.

We are driven by a desire to learn.

We draw strength and momentum from our successes — and even more so from our failures. For us, conviction, high standards and self-questioning are inseparable, both for thinking long-term and for resisting the temptation of novelty for its own sake.

We combine conviction and intuition.

Our ideas are grounded in rigorous analysis, long-term vision, pragmatism, and an instinct for opportunity. The decisions we make are rooted in history and applied research, while giving full importance to experience and dialogue among committed professionals.

We are rooted in Europe with international ambition.

French in France, German in Germany, Swiss in Switzerland, we are local by heritage, European by conviction, and international through encounters. Our strength is built on more than 175 years of experience, partnerships and proximity. Our strength lies in cooperation shaped by diverse cultures, a shared work ethic and a common ideal.

Our convictions are embodied in concrete actions. We choose to invest alongside our clients. We share both opportunities and risks. Alignment of interests is not a simple promise; it is a founding principle and the best way to provide truly independent advice. And when more than half of our employees are shareholders of the Group, shared commitment becomes a reality.

We cultivate the future, making *every day an opportunity*.

A *European* family adventure



Camille Gautier becomes a stockbroker in Marseille.

1849

Berliner Handelsgesellschaft (BHG) is founded at the time of the economic upturn in Germany.

1856



Through the widely noted merger of BHG and Frankfurter Bank in Germany, BHF-BANK is created, becoming a symbol of the German economic miracle.

1970

Philippe Oddo becomes a partner in 1987 together with his brother Pascal Oddo.

1987



1854

Frankfurter Bank is founded as the central bank of Frankfurt.



1971

Bernard Oddo, the great-grandson of Camille Gautier, founds his own company as a broker. He rapidly introduces a system through which employees can participate in the capital – the foundation of the current partnership program.

ODDO & Cie grows rapidly and continuously, both internally and externally, acquiring Delahaye Finance, Pinatton, NFMDA, CLSE, Cyril Finance, Banque d'Orsay and Banque Robeco. ODDO Metals was established in 2006, and in 2009 followed the ODDO Research Institute in Tunis.

1997-2011



ODDO BHF signs a strategic partnership for Equity Brokerage with ABN AMRO in the Netherlands, BBVA in Spain, Commerzbank in Germany and RBI in Austria and in Central and Eastern Europe (CEE). These partnerships complete the strategy initiated in 2018 with Natixis to make ODDO BHF Europe's leading broker. ODDO BHF also completes the acquisition of the oldest bank in French-speaking Switzerland, Landolt & Cie, which is based in Lausanne and Geneva.

2020-23



The Group celebrates its 175th anniversary.

2025



2015-16

ODDO & Cie acquires Close Brothers Seydler and Meriten Investment Management in 2015 and BHF-BANK in 2016. The Group becomes ODDO BHF and appoints a Franco-German management team to become one of the leading financial services providers in the eurozone.

2023

ODDO BHF strengthens its European presence with the opening of an office in London.



Our mission is to help the future thrive through *our four businesses*

French in France, German in Germany, Swiss in Switzerland, we draw our identity from the alliance of these three cultures. We explore wherever our pioneering mindset leads us, and we venture where others hesitate. Not for the sake of being different, but to turn each day into an opportunity and to help our clients stay one step ahead.

We are proud to count more than 3,000 employees and to support over 70,000 clients – institutional investors, corporates, distribution partners and large private clients – for whom we manage and invest EUR 159 billion in financial assets.

Private Wealth Management

For families, entrepreneurs and private clients, we offer a wide range of tailored advice and bespoke solutions designed to preserve, grow and transfer their wealth from generation to generation. Our clients benefit from solutions adapted to their needs thanks to the breadth of our capabilities and our strong local expertise.

Investment Banking

Entrepreneurs and institutional clients benefit from a global and integrated platform that combines independent Corporate Finance expertise in M&A and Debt Advisory with Equities and Fixed Income capabilities in Research, Brokerage and Corporate Access. Supported by Securities Trading in Frankfurt and the uniquely positioned Institutional Fund Platform, we provide direct access to investors, relevant market insights and tailored solutions — driven by deep sector expertise and a collaborative, entrepreneurial approach.

Asset Management

Listed securities, private assets or investment products — our offering covers all asset classes and investment solutions to serve our clients and partners. Across our three areas — Asset Management, Private Assets and Wealth Advisory — we apply a pioneering, long-term and value creation driven approach for asset managers and institutional investors.

Corporate Banking, Asset Servicing & Metals

We operate in Corporate Banking, Export Finance, Correspondent Banking, Asset Servicing and Metals Trading, guided by excellence and partnership. Our international presence, market expertise and responsive teams enable us to provide end-to-end, customised solutions, positioning us as a trusted partner for companies, banks, asset managers, independent financial advisers and life insurers.

Rooted in *Europe*, driven by an *international ambition*



PRIVATE WEALTH MANAGEMENT

France
Paris
Lyon
Marseille
Bordeaux
Strasbourg

Germany
Frankfurt
Düsseldorf
Stuttgart
Siegen
Rottweil
Nuremberg
Mainz
Münster
Munich
Hanover
Hamburg
Essen
Cologne
Bremen
Berlin
Baden-Baden

Switzerland
Zurich
Geneva



ASSET MANAGEMENT

France
Paris

Germany
Frankfurt
Düsseldorf

Switzerland
Zurich
Geneva

UK
London

UAE
Abu Dhabi

Luxembourg
Luxembourg

Italy
Milan

Spain
Madrid

Belgium
Brussels



INVESTMENT BANKING

France
Paris
Lyon

Germany
Frankfurt

Switzerland
Zurich

Austria
Vienna

UK
London

USA
New York

Netherlands
Amsterdam

Spain
Madrid

Tunisia
Tunis



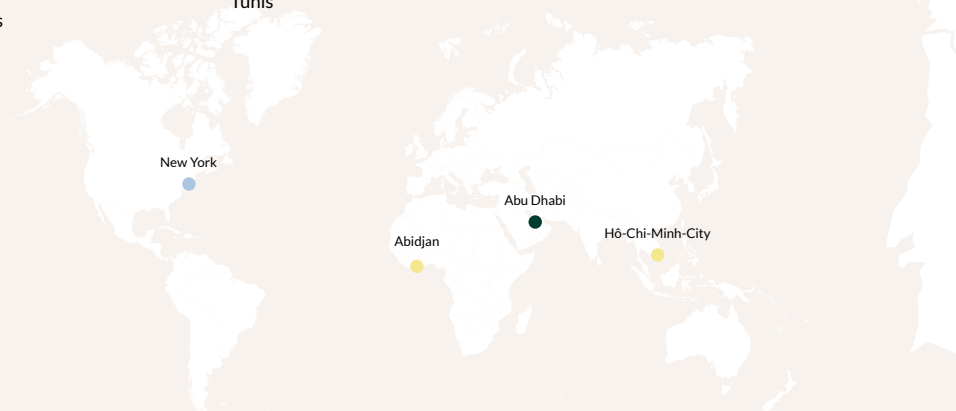
CORPORATE BANKING, ASSET SERVICING & METALS

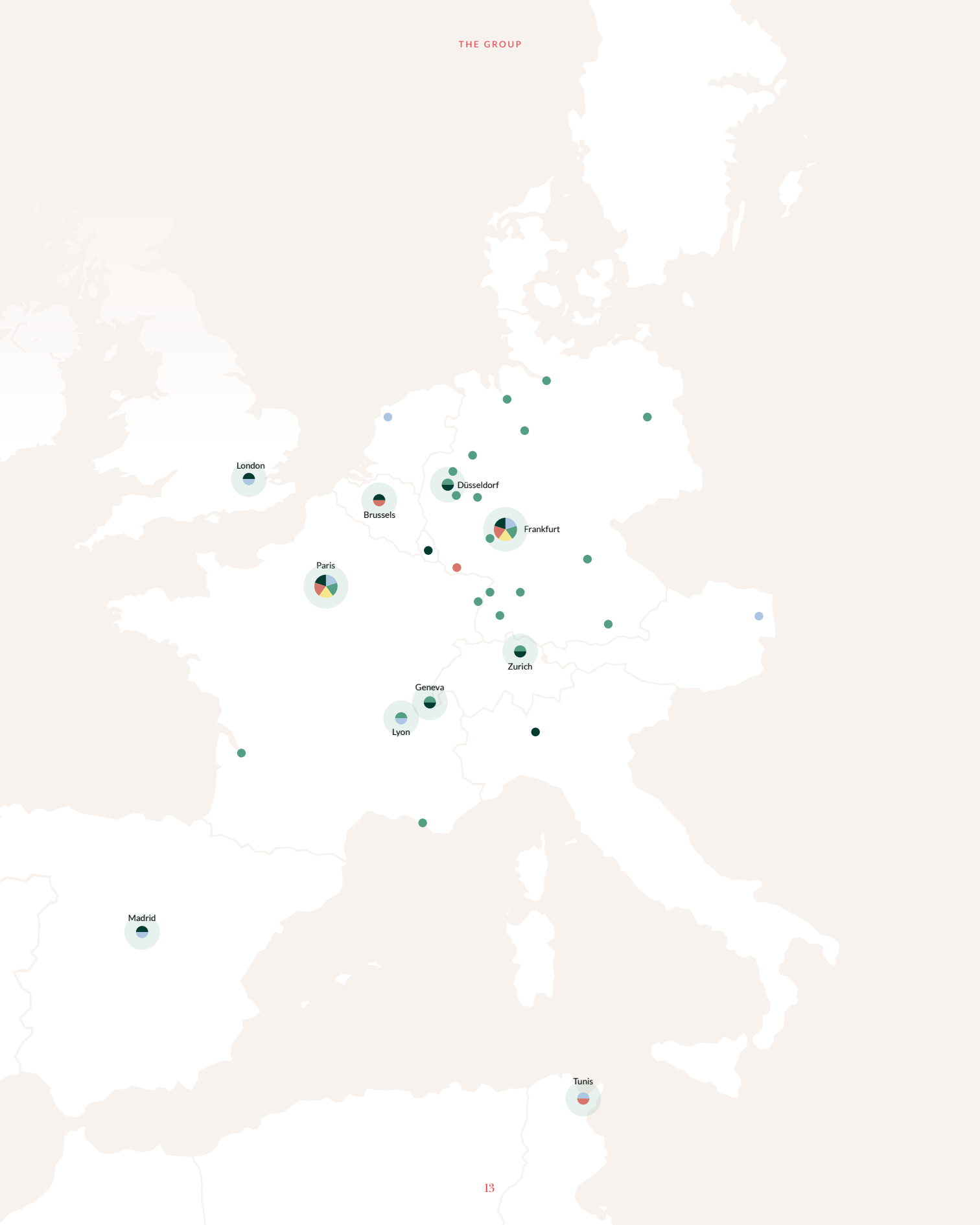
Paris
Frankfurt
Abidjan
Hô-Chi-Minh-City



CENTRAL FUNCTIONS AND OPERATIONS

Paris
Frankfurt
Saarbrücken
Brussels
Tunis





Key figures 2025

€ 905 M Net Banking Income

€ 1,266 M Equity

3,097 Employees around the world

22% Total Capital Ratio

"2025 has been a year of continued growth for the Group. We have managed to show resilience in our main business lines and in our core regions. The Group has continued to diversify its portfolio of activities with a growing contribution of Investment Banking to the total revenue mix. Furthermore, we have continued to invest in our talents by growing our overall FTE base and have also strengthened our IT to prepare ourselves to master new developments around AI, cybersecurity and other regulatory requirements. Going forward we feel well equipped to maintain our growth momentum in the years ahead."



DR. ALEXANDER ILGEN

Chief Financial Officer and Head of Corporate Development

19.3% Solvency
Ratio

€ 159 BN Client assets

BBB+ Fitch Ratings*
*Stable outlook

Shared *Ownership*, Shared *Ambition*

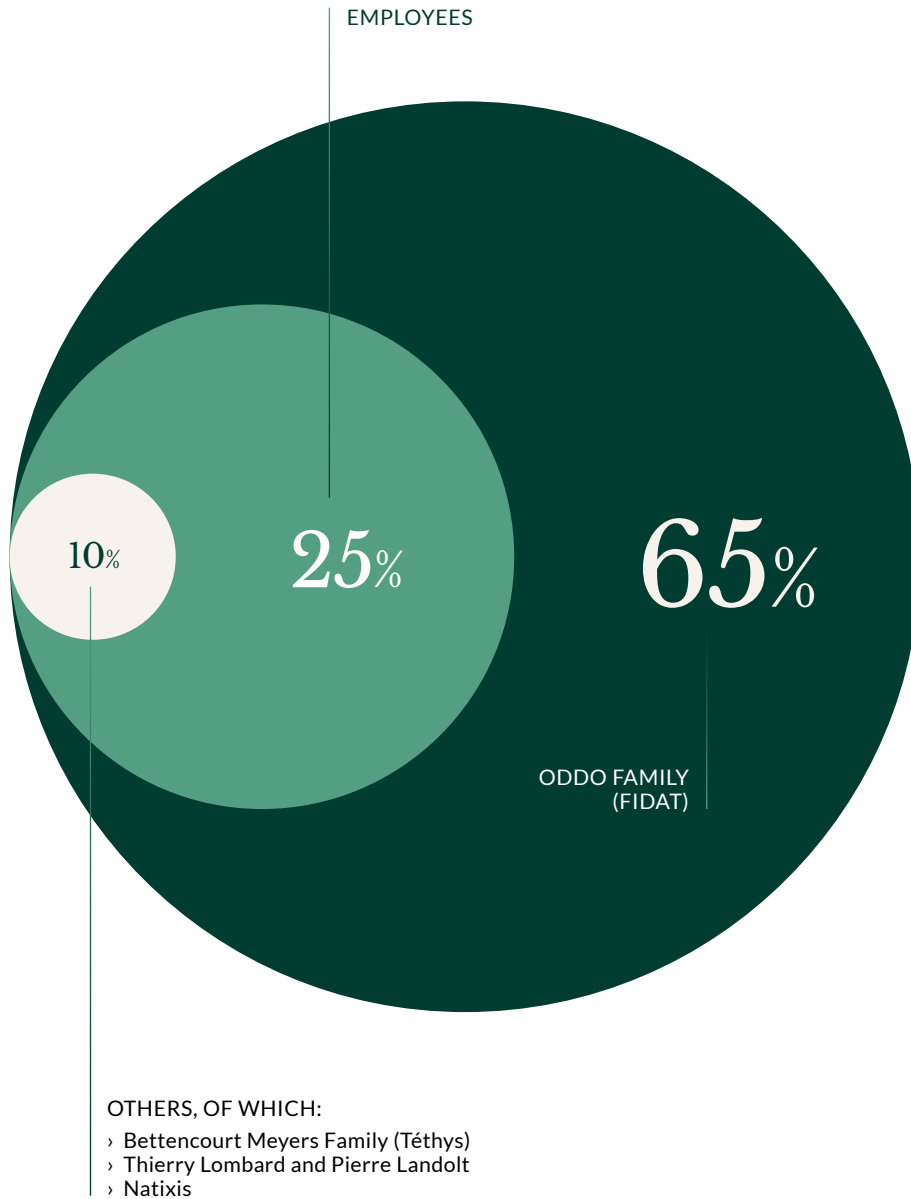
At ODDO BHF, shared ownership is a core pillar of our development model. Employees can become shareholders alongside the Oddo family, holding together 90% of the Group's share capital. This alignment of interests anchors our decisions in the long term and ties sustainable growth directly to individual and collective responsibility.

Our entrepreneurial mindset is rooted in a simple conviction: performance is stronger when ownership is shared. By investing in the Group's development, our people participate directly in the value they help create, reinforcing our company culture where initiative, accountability and long-term thinking are central to how we operate across all businesses.

Conviction requires alignment, which is why we also co-invest alongside our clients. We share opportunities and risks, making "skin in the game" a founding principle rather than a statement of intent. Trust is built through actions and when more than half of our employees are shareholders, commitment becomes a tangible part of the Group's identity.

Our ownership structure reflects a long-standing entrepreneurial heritage. For over 175 years, as a European and family-owned financial Group, we have built our development on a strong culture of independence. This guides our strategic choices, drives the resilience of our model and underpins the way we engage with our partners. With 25% of the capital held by employees and 65% by the Oddo family, the Group's governance is anchored in stability, strategic alignment and long-term vision.

This shared commitment between the family, employees and clients strengthens our ability to act with conviction and consistency. It enables us to pursue sustainable growth while preserving the independence that defines who we really are and how we act every day.



Executive Committee

Front row, from left to right.

DR. ALEXANDER ILGEN
Chief Financial Officer
and Head of Corporate Development

PHILIPPE ODDO
General Partner & CEO

NOÉMIE ELLEZAM
Chief Marketing and Data Officer

JOACHIM HÄGER
Global Head of Private Wealth
Management

Back row, from left to right.

CHRISTIAN ZAHN
Global Head of Investment Banking

ISABEL JAHN
Global Head of Human Resources

BENOÎT CLAVERANNE
Chief Transformation
and Development Officer

NICOLAS CHAPUT
Global Head of Asset Management
and Private Assets

GRÉGOIRE CHARBIT
Global Head of Corporate Banking,
Asset Servicing and Metals

CHRISTOPHE TADIÉ
Global Head of Legal, Risk and Compliance



PROF. DR. SIMONE WESTERFELD
Deputy CEO
*Will join the Executive Committee
starting June 1, 2026*



Supervisory board

ODDO BHF SCA

OLIVIER MARCHAL

Chairman,
Vice Chairman of the Supervisory Board of ODDO BHF SE,
Chairman, Bain & Company France

ODDO BHF SE

WERNER TAIBER

Chairman of the Supervisory Board,
Chairman of the Supervisory Board, ODDO BHF Asset Management
GmbH, Düsseldorf

HÉLÈNE AURIOL POTIER

Senior Advisor, Warburg Pincus-Digital Technologies

DORIS BIRKHOFFER

Chairman and CEO, Siemens France

RONALD LATENSTEIN VAN VOORST

CEO, Sailfish Management

BETTINA VON OESTERREICH

CEO, BVO Consult GmbH

PATRICK WERNER

CEO, Arum Internationals

LAURENT MIGNON *Censor*

Chairman of the Board of Directors, Wendel

NICOLAS NAMIAS *Censor*

Chairman of the Board of Directors, BPCE

OLIVIER MARCHAL

Vice Chairman
Chairman of the Supervisory Board ODDO BHF SCA,
Chairman Bain & Company France

DR. KATRIN BURKHARDT

Business consultant, Berlin

SABINE DIEHL*

Chairwoman of the National Works Council
of ODDO BHF Group Germany,
Chairwoman of the Joint Works Council ODDO BHF SE,
Frankfurt am Main,
Vice-Chairwoman of Works Council of ODDO BHF SE,
Frankfurt am Main

JUTTA MILKE*

Vice Chairwoman of the Works Council Frankfurt and the
Joint Works Council, ODDO BHF Asset Management GmbH,
Düsseldorf

SUSANNE KLÖSS-BRAEKLER

Supervisory Board member and Senior Advisor
in Banking and Digital Business, Munich

*Employee Representative

A photograph of three young children sitting on a green carpeted floor, clapping their hands. The child in the center is a girl with long dark hair, wearing a white t-shirt and light blue shoes with white socks. To her left is a girl with blonde hair and a pink headband, wearing a pink shirt. To her right is a boy with dark hair, wearing a dark blue shirt. In the background, another girl is visible, also clapping. The scene is brightly lit, likely from a window on the left. The text "Our philanthropic commitments" is overlaid in white serif font, and "Building a prosperous future" is overlaid in a smaller, italicized white serif font below it.

Our philanthropic
commitments

*Building
a prosperous future*

ODDO BHF ACTING FOR TOMORROW

Since 2012, the endowment fund, "ODDO BHF Acting for Tomorrow", has been committed to various philanthropic initiatives with the active participation of the Group's employees and clients.

Through this foundation, the ODDO BHF Group affirms its commitment to a more inclusive society by supporting medical, educational, and social projects.

"ODDO BHF Acting for Tomorrow" focuses on three main areas:

- **Humanitarian actions**, through emergency response to natural, ecological, or humanitarian disasters
- **Support for medical research**
- **Education** (social issues)

For more than ten years, the endowment fund has been working with various organizations to strengthen its philanthropic activities:

- **Croix Rouge** (Bike Now!, Walk Now!, 20km in Paris)
- **Alzheimer's Disease Research Foundation** (Annual Gala and Lyon Gala)
- **Espérances Banlieues**
- **Télémaque, Rura**

Group employees are actively involved in the foundation's initiatives, participating in events such as the Alzheimer's Gala, organized by the Alzheimer's Research Foundation, and supporting and mentoring young people through the Télémaque and Rura associations.

ODDO BHF STIFTUNG

For more than 25 years, the ODDO BHF Foundation has been committed to initiatives that contribute to the advancement of society and strengthen communities. Its aim is to develop and support operational projects that address the challenges of our time with innovative and forward-looking concepts. At the heart of every newly launched project are long-term benefits and a sustainable impact for people.

Under its guiding principle *"New paths, new perspectives"*, the ODDO BHF Foundation supports projects in the fields of social affairs, research and science, art and culture, as well as initiatives of Franco-German significance.

Social

The foundation supports innovative approaches in child and youth welfare, especially in the field of education. It also promotes projects that enhance quality of life in older age and create new opportunities for social participation.

Art & Culture

Since its establishment, the foundation has placed a strong focus on the aesthetic education of young people. Its aim is to create space for experimentation, encourage critical thinking, and make individual potential visible.

Science & Research

The foundation supports innovative studies and pioneering scientific evaluations. It also finances the establishment of professorships, which are initially introduced as endowed chairs.

Franco-German Cooperation

While the foundation's funding activities initially focused on projects in Frankfurt and the Rhine-Main region, its engagement has expanded significantly since 2023. Since then, it has increasingly supported projects across Europe. Strengthening Franco-German cooperation remains particularly close to its heart.

Looking BACK 2025

A year to celebrate ODDO BHF's 175th anniversary

To mark our 175th anniversary, we highlighted our long-standing heritage through a series of emblematic initiatives. A carefully curated anniversary book retraces our development from our origins in Marseille in 1849 to our strategic milestones in Germany and Switzerland. An immersive virtual reality experience offers a contemporary perspective on our history, while events brought colleagues together to celebrate a legacy defined by entrepreneurship, innovation and long-term vision. Rooted in these foundations, we are looking ahead with confidence, continuing to build sustainable growth and shape the future of finance.



Expansion of Investment Banking

In 2025, we significantly expanded our Investment Banking activities and invested specifically in further developing our Corporate Finance platform. We enhanced our Corporate Finance presence with new offices in Germany, Austria and Switzerland, while strengthening our position in Central and Eastern Europe. In the Industrials sector, we deepened our expertise, and in Healthcare, Consumer, Energy & Utilities and Infrastructure we built additional capabilities to support entrepreneurs and companies in M&A and Debt Advisory. In the Equities business, we further strengthened our market position and expanded our pan-European presence through strategic partnerships, a broader institutional network and our offices in Vienna and Zurich. Across the entire business, we advanced cross-divisional initiatives and digital projects that reinforce our Investment Banking platform as a whole and secure its long-term future readiness.



High ambitions in Switzerland

In Switzerland, the Group continues to build strong growth momentum, driven by the trust of entrepreneurs, family-owned businesses and private investors seeking demanding and independent support. Zurich has now become the focal point of these activities, strengthened by the arrival of a senior investment banking expert. At the same time, the research office is expanding its footprint, with a team of around ten analysts and coverage extended to 80 Swiss companies. Thanks to its integrated model combining Private Banking, Investment Banking and Equity Research, ODDO BHF supports business leaders in their strategic transactions while offering investors in-depth analysis of European markets as well as the country's economy and corporate landscape.

Looking FORWARD 2026

Client centricity

The Group is reinforcing its long-standing commitment to placing the client at the center of its priorities. This renewed focus marks a decisive step in strengthening our organizational model and systems to better support our partners and enhance operational excellence. To drive this dynamic, Simone Westerfeld will join us on June 1, 2026 as Deputy CEO, with responsibility for orchestrating this strategic transformation.



Driving our next phase of digital and technological advancement

In 2025, we consolidated our transformation by accelerating the digitalization of our client journeys, strengthening the use of data and generative AI, and enhancing the quality of services delivered to our clients. These advancements, supported by increased investments and reinforced governance, have laid solid foundations for the next phase of our development. In 2026, we will take a further step forward by expanding the deployment of our platforms, deepening the personalization of our services, and extending our technological capabilities across all our business lines. We will continue pursuing an investment strategy that supports our independence and fosters an ever more ambitious innovation dynamic.

Engagement for our talents

In 2026, to support the Group's continued growth and transformation, we are launching an Internal First program designed to accelerate internal and international mobility, broaden development opportunities for our teams, and strengthen our collective performance. Our ambition is to achieve at least 150 internal moves over the course of the year. Through this program, we will continue to champion diversity as a key driver of innovation and operational excellence.

We will also expand our training offering across several priority areas, including leadership, intercultural competencies, client-facing capabilities, and sustainability, with a particular focus on the adoption and effective use of AI across the organisation.

Finally, we will pursue our ambitious recruitment objectives, aiming to welcome at least 160 young European talents who are drawn to our financial expertise, our entrepreneurial culture, and our strong Franco-German identity.



Strengthening a unified and resilient risk control framework

In 2025, the priority was to reinforce the harmonisation of control practices across the Group, in order to establish a common framework that enables better risk monitoring and effectively meets the requirements of the various supervisory authorities. In 2026, the ambition will be to take this momentum further by consolidating the consistent application of shared standards, expanding the rollout of digital solutions, and optimising processes to improve responsiveness to emerging risks. The objective: to ensure a high level of protection in an increasingly demanding regulatory environment while delivering a more secure, reliable, and seamless client experience.

Private Wealth Management

In 2026, ODDO BHF Private Wealth Management aims to reinforce its place among Europe's leading private banks, recognised for reliability and an entrepreneurial spirit. Building on long-term family ownership and strong investment expertise, the Bank seeks to serve families, entrepreneurs and leaders with greater precision and personal attention. Its priorities include consolidating its European presence, accelerating digital transformation, and drawing on the Group's integrated

platform—Investment Banking, Private Equity and Equity Research—to deliver forward-looking wealth solutions. Our path unites tradition and progress, continuity and renewal. Our ambition remains unchanged: to serve as a long-term partner that safeguards assets, helps them grow, and supports them across generations.



Corporate Finance

After significant investments in expanding our Corporate Finance activities last year, we are now positioned as a European platform capable of comprehensively supporting entrepreneurs, companies and institutional investors in their strategic decision-making. With new offices in Germany, France, Switzerland and Austria, alongside a strengthened presence in Central and Eastern Europe, we benefit from strong local anchoring across key markets. Supported by strong partnerships, we combine regional proximity with international reach and provide integrated advice in M&A and Debt Advisory. Our sector expertise in Healthcare, Industrials, TMT, Consumer, Energy & Utilities and Infrastructure enables us to guide clients through their most important strategic considerations. At the same time, we are deepening collaboration with other areas of the bank to help contribute to a holistic approach for our clients.



Private Assets

In 2026, our Private Assets platform will reach a decisive milestone in deploying its fully integrated model, covering Private Equity and Private Debt. Our priority will be to expand our commercial footprint and strengthen our origination capabilities by leveraging our key differentiating factors: our recognised position in the secondary market and our pivotal role in financing mid-sized companies in Germany and France. This momentum will be driven by enhanced collaboration with the Group's areas of expertise, with the aim of offering institutional clients, distributors, wealth management advisers and major private clients a clearer, more coherent and truly customised value proposition. This approach is designed to effectively address the growing demand for diversified and resilient private solutions.



PRIVATE WEALTH *Management*

"We believe that true excellence in Private Wealth Management begins with listening. Only by understanding what truly matters to our clients can we craft strategies that preserve, enhance, and give meaning to their legacy. Our commitment is to turn insight into action - ensuring that every decision we take reflects their values, ambitions and aspirations."



JOACHIM HÄGER
Global Head of Private Wealth
Management



Private Wealth *Management*

EXPERTISE

Strategic Asset Allocation
Family Office Services
Succession Planning
Foundation Services
Discretionary Portfolio Management
Advisory Mandate for Liquid Investments
Advisory Mandate for Private Assets
Capital Markets Desk
Financing Solutions

Crafting *wealth legacies* with our clients

What our clients entrust to us is never merely capital. It is a legacy, reflecting a lifetime of decisions, responsibilities, and ambitions. Entrepreneurs, business leaders, families, foundations face increasingly complex environments. They must navigate between private and professional interests, organizing ownership and governance, preparing generational transitions, and navigating regulatory considerations. Beyond performance, they seek coherence: a way to align their assets with their values, responsibilities, and long-term objectives, in a world of complexity. Serving such wealth calls for more than financial expertise. It requires discernment, discretion, and a genuine understanding of what truly matters.

As a family-owned and largely employee-held European financial Group, ODDO BHF approaches these challenges with long-term perspective and full alignment of interests. Our entrepreneurial heritage of building and transmitting a business across generations gives us an authentic understanding of the realities faced by those who have done the same.

Our Private Wealth Management offers a comprehensive and deeply personal approach to structuring, preserving, and developing private and professional wealth. Every relationship begins with listening — understanding family dynamics, governance considerations, entrepreneurial projects, and successions — before designing bespoke and actionable solutions.

You benefit from a fully integrated model: a relationship manager acting as your trusted partner, supported by a coordinated network of specialists — investment managers, wealth engineers, M&A experts, and dedicated research teams. This integrated model enables disciplined decision-making across market environments and life stages, ensuring continuity and clarity over time.

Our commitment: to honor the trust you place in us and to craft a resilient and enduring legacy together.

€70,2 BN

Assets under management

748

Employees



THOMAS BURRI

Head of Private Wealth Management,
ODDO BHF Switzerland



EMMANUEL D'ORSAY

Head of Private Wealth Management,
ODDO BHF France



MISCHA TSCHOPP

Head of Private Wealth Management,
ODDO BHF Germany



Family Office

EXPERTISE

Asset Structuring

Strategic Asset Allocation Advice
Advise on Legal Entity Solutions
Exchange with Entrepreneurial Families

Asset Management

Analysis and Optimization Concepts
Manager Contest & Selection
Reporting and Controlling
Cost Optimisation

Asset Monitoring

Reporting and Controlling
Data interface with the preparer of the annual accounts and the tax advisers

Philanthropy and Foundations

Setting up Foundations
Holistic Advice on Foundations
Optimisation of Investments

Access to ODDO BHF Expert Partner

Law Firms and Notaries
International Tax Consultants
Art and Real Estate Experts

Our expertise for *your future*

Protecting and developing family assets, many of which have been built up over generations, requires a farsighted professional perspective. At ODDO BHF, we preserve and grow our clients' wealth, allowing them to pass it on successfully to the next generation. Our mission is to open up all the available opportunities in order to meet our clients' needs and help them to achieve their long-term interests.

When you create a project or your priorities change, it is important to have someone you can rely on. We support our clients in organising and structuring their wealth irrespective of their respective family situation and the complexity of their assets. For 25 years, we have offered personalized concepts that reflect the particular values and advantages of our family office.

Together, we shape tailored solutions:

Asset Management

From analysis to reporting, we take care of financial, tax, legal, and administrative aspects, coordinating with our network of external tax and legal experts.

Asset Organization

We help prepare the transfer of wealth, ensuring governance and continuity across generations.

Foundations & Philanthropy

We support your charitable projects and manage the assets that sustain them.

Access to our Network

Join a community of collectors, entrepreneurs, and leaders with shared interests and exclusive opportunities.

25 *years*

of Family Office experience

30+

Employees at ODDO BHF Family Office

3 *locations*

Frankfurt / Paris / Zurich



PHILIPP MAHLO
Managing Director,
ODDO BHF Family Office,
Germany



ALICE GORGE
Managing Director,
ODDO BHF Family Office,
France



JÜRGEN UNGER
Managing Director,
ODDO BHF Family Office,
Germany



NADINE MAIER
Managing Director,
ODDO BHF Family Office,
Switzerland



STEFAN GRAF VON MONTGELAS
Managing Director,
ODDO BHF Family Office,
Germany



ASSET *Management*

"By successfully combining talents from different cultures and backgrounds with unwavering commitment to innovation, ODDO BHF establishes itself as a strong European player in Asset Management."



NICOLAS CHAPUT
Global Head of Asset Management
and Private Assets



Asset Management

EXPERTISE

Fundamental Equities

Thematic Equities

Quantitative Equities

Multi-Asset Solutions

Fixed Income

Private Equity & Private Debt

Active expertise, lasting conviction

Institutional investors and distribution partners are facing unprecedented market complexity. Heightened volatility, tighter regulation and growing expectations around sustainability demand more than a standard portfolio construction. Clients need clarity in uncertain environments. They need disciplined risk management, access to genuine expertise and investment solutions capable of delivering long-term value. Above all, they expect a partner who acts with conviction, transparency and consistency.

As a leading European asset manager, ODDO BHF Asset Management provides a comprehensive range of investment solutions across Equities, Fixed Income, Multi-Asset Strategies and Private Assets. Our approach is fully active and resolutely long-term. It is built on the belief that performance originates from deep understanding, rigorous analysis and the ability to take informed positions. Our investment decisions rely on a strong combination of financial analysis, extra financial assessment and advanced artificial intelligence (AI) tools. This integration enhances our capacity to detect opportunities early, evaluate risks with precision and construct portfolios designed to endure market cycles.

Sustainability is embedded at the heart of our philosophy. Clients benefit from a broad selection of sustainable financial solutions spanning all asset classes.

Our identity is rooted in the stability and experience of our investment teams. Their long-standing expertise, combined with transparent and disciplined investment processes, creates a framework that inspires confidence. With clear methodologies and robust governance, we offer our clients a partnership based on reliability, conviction and long-term value creation.

€65 BN

Assets under management

350

Employees

81%

of our funds' assets incorporate ESG criteria



NICOLAS CHAPUT
Global Head of Asset Management
and Private Assets



Private *Assets*

EXPERTISE

Fund of Funds Thematics and Co-Investments of our funds

Secondaries
Solutions of Tomorrow
Technology

Direct Investments

Strategic Opportunities
Senior Debt

Offering our clients access to *Private Assets*

Accessing the right opportunities requires deep networks, reliable sourcing capabilities and the ability to act with speed and precision. Delivering sustainable long-term performance also means identifying investment themes that stand the test of time and managing risks with discipline. As expectations evolve, clients seek partners who combine independence with a strong entrepreneurial spirit. They want a trusted platform capable of selecting relevant private investments across geographies and cycles while maintaining a rigorous approach to value creation.

ODDO BHF Private Assets offers a focused range of Private Equity, Venture Capital and Private Debt solutions designed to meet these demands. Our strength lies in our ability to source distinctive and promising opportunities, taking risks into account. For Private Equity, our global network opens doors to high potential companies and specialised managers. In Private Debt, our presence in Germany provides direct access to a stable and mature market. Our teams operate with independence, creativity and agility, enabling us to identify opportunities and risks early and position our clients ahead of the curve.

With EUR 4.5 billion raised, we actively contribute to economic growth by supporting companies that can drive economic change. We work with entrepreneurs and innovators who share our ambition and long-term mindset. Our objective is clear: generate competitive and durable returns by building strategies aligned with major societal trends and challenges. Through disciplined selection and active partnership, we help our clients capture resilient value in an evolving world.

€4.5 BN

In committed capital
(Private Equity + Private Debt)

80+

Private Debt transactions

500+

Private Equity partnership commitments

20+

Years of expertise in Private Equity

30+

Years of expertise in Private Debt



NICOLAS CHAPUT
Global Head of Asset Management
and Private Assets



Independent Financial *Advisors*

EXPERTISE

Life Insurance and Endowment Policy

Retirement & Employee Savings Plans

Securities Accounts and Stock Savings Plans

Wealth Management Services: Investment banking, Asset/Liability Guarantee, Lombard Credit

Private Assets: Liquid Private Equity and Private Debt solutions for Life Insurance and Retirement Savings Plans

Real Estate: Core Plus and Value Added Strategies

Structured Products: Stocks and Bonds

Asset Engineering

Succeeding *together*

In a very crowded and competitive market, Independent Financial Advisors do depend on great client intimacy and trust to build up their franchise. This is all the more important as new players are reshaping expectations under the influence of digitalization.

True edge comes from what others can't bring to the table: exclusive products, premium service and a seamless client experience that proves value instantly. As the landscape shifts, IFAs who stay razor-focused, responsive and relentlessly client-driven are the ones who will keep on thriving.

From entrepreneur to entrepreneur, we value independence and speak the same language. At ODDO BHF, we drive forward momentum through independent advisory, international solutions, and proactive connections.

For over 35 years, our teams have delivered uncompromising, premium service and opened doors to distinctive, exclusive investment opportunities, always tailored to the needs of our IFA partners and their clients.

Leveraging the full strength of our Group through an exclusive, closed “all-in-one” architecture — sharp and reliable solutions in Life Insurance, Premium Banking, Securities Accounts, Real Estate, Private Equity, Retirement, and Asset Management. By aligning mutual interests, we work together by building long-term value for their clients. With zero compromise.

Across every region in France, each partner is backed by a dedicated duo of commercial experts, ensuring a strong personal relationship and razor-sharp back-office responsiveness. Our market-leading satisfaction rate says it all – making us the partner of choice for most of the top-tier IFAs in France.

Our mission is to make every day an opportunity, and our commitment is to partner with our clients to cultivate their independence and success.

€8.3 BN

Assets under management

60

Dedicated experts, including 18 commercial experts based in France and Belgium

1,000

IFA partners

100,000

End clients



RAPHAËL HASSAN
Director of IFA department



INVESTMENT *Banking*

"With an entrepreneurial mindset and broad capital markets and advisory expertise, we empower decision-makers to turn opportunities into growth and decisive moments into lasting value."



CHRISTIAN ZAHN
Global Head of Investment Banking



Equity *Research & Brokerage*

EXPERTISE

Brokerage
ECM Transactions
Investment Research
Corporate Access
Corporate Broking

Enabling clients to find the best *opportunities* through our unique expertise in *European equity markets*

As a leading broker for European equities, we provide institutional clients with a first-class brokerage offering supported by a research capability spanning more than 850 stocks. We also support companies and entrepreneurs in their financing solutions - capital raising, IPO process, and other capital market transactions - by giving them unique access to a broad institutional investor base (around 850).

Thanks to our partnerships with leading banks in Europe (Natixis, ABN Amro, BBVA, Commerzbank and Raiffeisen Bank International), we benefit from experienced teams capable of seizing the best opportunities, taking risks into account, in the equity markets. With more than 400 roadshows and 12 conferences each year, we provide our clients with new possibilities and create valuable interactions between issuers and investors. At the same time, we would like to remind you that capital market investments involve risks and that performance may fluctuate.

With a strong sector-specific expertise and a pan European Small & Midcap approach, our research is both independent and of high quality. As pioneers in sustainable investment, we integrate ESG criteria (environmental, social and governance) into our analyses and perform in-depth studies on key ESG themes, following our own proprietary methodology.

We draw on our DNA as an independent financial Group, investor and entrepreneur from one generation to the next. This heritage gives us privileged access to an extensive network of corporates and investors, allowing us to bring lasting value to our clients.

Our platform also provides first-class execution services to a wide array of clients. On top of a strong Institutional footprint, we have built a solid Retail platform addressing more than 20 banking networks and remain a leading Corporate Broking actor in France, Germany and the Benelux.

N°1

Overall Broker
in France, Benelux
and Austria

N°2

Overall Broker
in Germany

N°4

In number of ECM transactions in the Eurozone
over the period 2021-2024

N°6

Broker in Spain

850

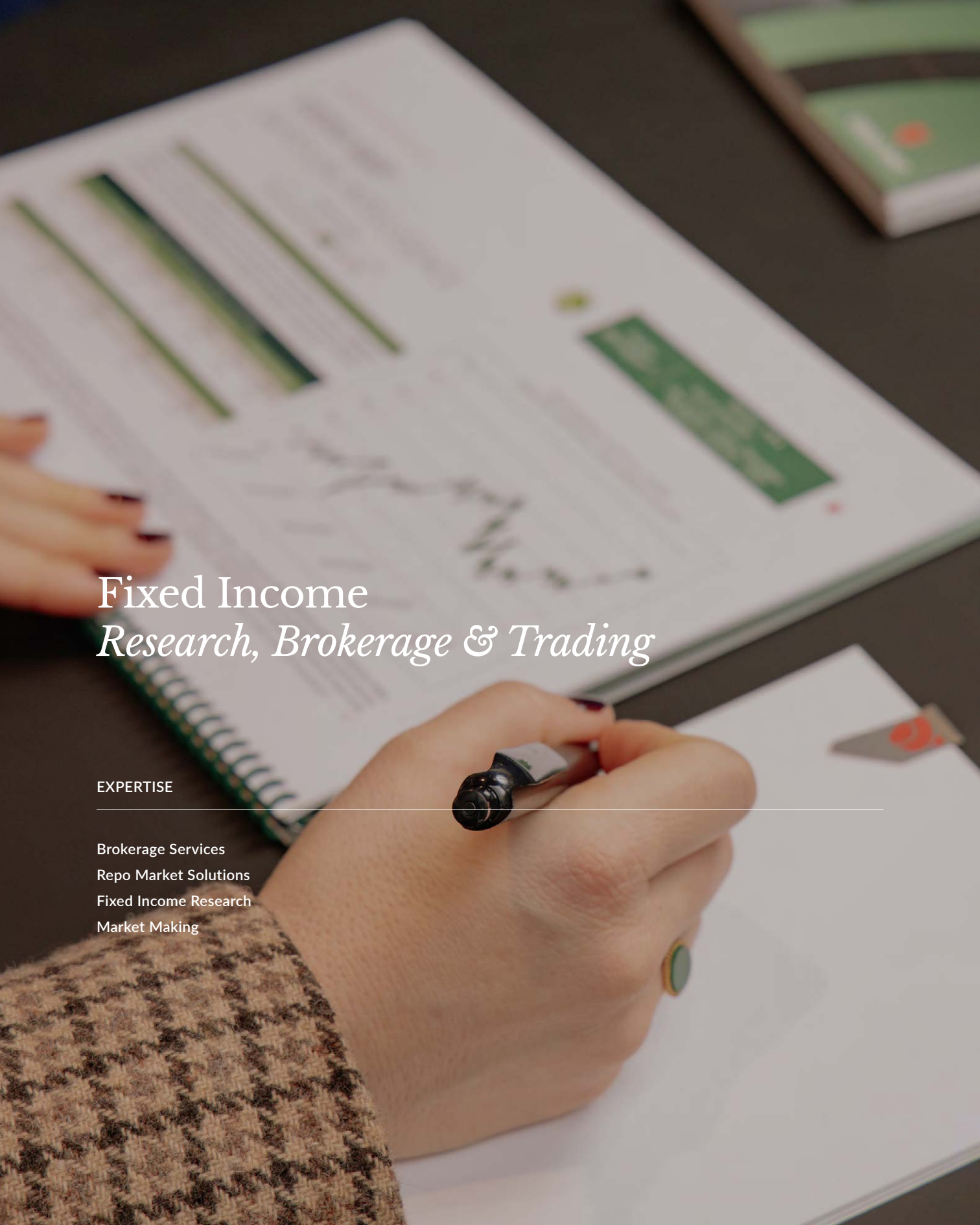
Stocks followed by Equity Research

850

Institutional investors



MATTHIAS DESMARAIS
Head of Equities

A close-up, slightly blurred photograph of a person's hand holding a black pen over an open notebook. The notebook contains various financial charts, including bar graphs and line graphs, with green and blue highlights. The person is wearing a brown and black patterned sweater. The background is dark and out of focus.

Fixed Income *Research, Brokerage & Trading*

EXPERTISE

Brokerage Services
Repo Market Solutions
Fixed Income Research
Market Making

Identifying investment *opportunities* for our clients by using our *balance sheet*

We offer investors a fully integrated platform comprising brokerage, market making, repo and fixed income research. Our pan-European coverage gives us both an excellent knowledge of issuers and a perfect understanding of our end clients' needs.

Our key strength lies in our ability to provide liquidity through the various channels offered by trading platforms to support our clients across the value chain we roll out.

What sets us apart is our ability to offer our clients independent, fundamental research that is distinct from standard sector research themes. We offer a representative panel of the High Yield market as well as the financial sector at large, including non-rated companies.

In the current geopolitical environment, market dynamics have shifted markedly, revealing stark differences in the monetary policies of different regions. Investors must now contend with increased volatility, which can influence both interest rates and spreads.

Against this backdrop, we have boosted our trading capacity to offer our clients a broader range of liquidity.

Our pan-European reputation gives us direct access to issuers, enabling us to organise numerous corporate access events each year, such as forums and roadshows as well as marketing analyst and expert access meetings.

€27 BN

Traded volume

N°1

Best Credit
Research in Europe
(Euromoney
Survey)

N°1

In High Yield Research
in Europe for
4 consecutive years
(Euromoney Survey)

36

Experts including 7 credit analysts, 8 traders,
11 distribution specialists

1,000+

Pan-European Institutional Clients



**CHRISTOPHE
QUESNEL**
Head of Fixed Income & Sales



**CAROLE
BRAUDEAU**
Head of Credit Research



STÉPHANE ARTIGAUD
Head of Securities Lending & Repo

A person in a dark suit and white shirt is pointing at a financial report on a dark wooden table. The report features charts and the heading "Focus sur l'approche TOP-DOWN". Next to the report is a white coffee cup on a saucer. In the foreground, a woman with long dark hair is writing on a notepad with a pen. The notepad has the "ODDO BHE" logo and some handwritten notes in French. The background is slightly blurred, showing a modern office setting.

Corporate *Finance*

EXPERTISE

Advisory

Mergers & Acquisitions
Debt Advisory
Restructuring
Public M&A

Sectors

Healthcare
Industrials
TMT
Consumer
Energy & Utilities
Infrastructure

Providing *long-term support* to clients and investors

ODDO BHF Corporate Finance advises entrepreneurs, family businesses, corporates and financial investors on their most important strategic decisions. As a family- and employee-owned financial Group with 175 years of entrepreneurial heritage, we combine independence, long-term thinking and a partnership-driven advisory approach.

Our Corporate Finance platform is anchored in Germany, France, Switzerland and Austria, complemented by strong expertise in CEE markets. Strategic partnerships further enhance our international reach and sector depth, giving clients broader access and deeper insight.

We provide expert advisory services across M&A and debt advisory, supporting clients in complex strategic and financial situations across private and public transactions throughout Europe.

At pivotal moments such as acquisitions, divestitures, succession planning, capital raising and strategic repositioning, entrepreneurs rely on us for trusted advice, extensive experience and an entrepreneurial mindset to create measurable value and long-term impact.

20+

Transactions per year

6

Key sectors

55+

Bankers in France, Germany, Austria and Switzerland



HUBERT PRESCHÉZ
Managing Partner,
Global Head of M&A



DR. KLAUS IMHOF
Managing Partner,
Head of M&A Austria / CEE



HERVÉ RONIN
Managing Partner,
Group Head of Healthcare



PHILIPP STEFFENS
Managing Partner,
Group Head Consumer & Retail



JEAN-FRANÇOIS DELPECH
Managing Partner,
Group Head of TMT



KONSTANTIN IVANOV
Managing Partner,
Group Head of Energy & Utilities



ANDREAS BIENERT
Managing Partner,
Group Head of Industrials



MARTIN FRISCHKNECHT
Senior Advisor,
M&A Switzerland



EDWARD DE STIGTER
Managing Partner, Head of
Healthcare Germany & PE Coverage



LAURENT BONNIN
Managing Partner,
Head of Debt Advisory



PAUL DE MESTIER
Managing Partner,
Head of Healthcare France

Source: ODDO BHF Corporate Finance. Data as of 12/31/2025.

Institutional *Fund Platform*

Empowering institutional investors with *clarity and confidence*

Institutional investors operate in a highly demanding environment: fragmented fund access, complex and often inefficient processes, and rising requirements for transparency and regulatory compliance. Decisions must be made faster, with greater accuracy, and based on robust data. What is needed are solutions that reduce complexity, enhance efficiency, and uphold the highest standards of transparency, governance, and compliance — without compromising performance, stability, or regulatory integrity.

Our institutional B2B fund platform was developed precisely for this purpose: it fundamentally streamlines access to funds and sets new benchmarks in efficiency and service quality. With modern technology, integrated data and reporting solutions, and comprehensive operational support, it delivers a fully integrated and seamless client experience across the entire value chain — from broad fund coverage and order management through to reporting. Our specialized services are designed for insurers, asset managers, and banks.

Beyond the infrastructure itself, we see ourselves as a long-term partner: built on trust, transparency, and a deep understanding of institutional requirements, we support the achievement of strategic objectives — with innovative solutions, excellent operational processes, and a collaboration focused on sustainable, long-term value creation.

EXPERTISE

Fund Trading & Execution

Custody & Administration

Trailer Fee Management

Additional Services: Transfer & Paying Agent

€46 BN

Assets under administration
in investment funds

44,000+

Investment funds

300

Concluded distribution agreements



SVEN GRÄBEDÜNKEL
Head of Institutional Fund Platform

Securities Trading *Frankfurt*

Leading specialist market maker and designated sponsor on the *Frankfurt Stock Exchange*

We offer issuers and investors a fully integrated platform built around Equity and Fixed Income specialist floor trading, Market Making and Designated Sponsoring. As an appointed Specialist on the Frankfurt Stock Exchange, we exclusively manage 5,500 order books and ensure transparent, orderly execution across German primary and secondary listings as well as international secondary-listed equities. We also act as exclusive First Listing Partner for IPOs. Our highly skilled team combines global market expertise with robust technical infrastructure to deliver high quality execution throughout the trading day.

This long-standing experience enables us to meet the demanding quotation, execution and settlement standards set by Deutsche Börse. Operating on the Frankfurt Stock Exchange, we support efficient price formation and provide continuous liquidity for issuers and institutional investors.

Designated Sponsoring forms a central pillar of our offering, providing issuers enhanced visibility, reliable liquidity and long-term partnership. Alongside this, our Equity and Fixed Income Market Making activities ensure resilient liquidity provision across instruments and market environments.

EXPERTISE

Market Making Equities

Market Making Fixed Income

Designated Sponsoring

N°1

DSP Germany with 100+ mandates

N°2

Market Making Equities with 2,000+ mandates

N°3

Market Making Fixed Income with 3,500+ mandates



OLIVER ROTH
Head of Markets DACH

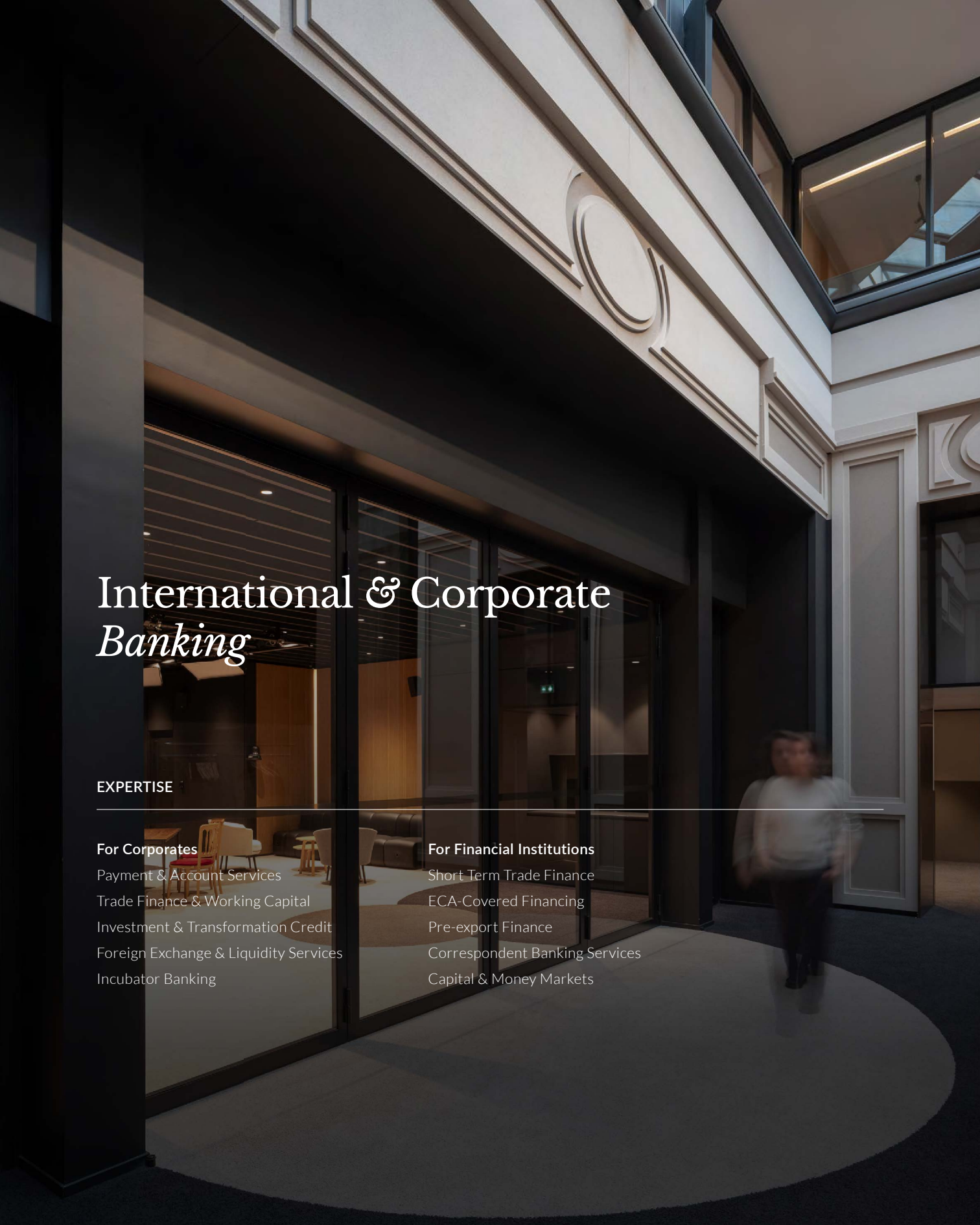


CORPORATE BANKING, *Asset Servicing & Metals*

"Our foremost priority remains unchanged: meeting client expectations. Our close relationships are what empower us to adapt and differentiate ourselves."



GRÉGOIRE CHARBIT
Global Head of Corporate Banking,
Asset Servicing and Metals



International & Corporate *Banking*

EXPERTISE

For Corporates

Payment & Account Services
Trade Finance & Working Capital
Investment & Transformation Credit
Foreign Exchange & Liquidity Services
Incubator Banking

For Financial Institutions

Short Term Trade Finance
ECA-Covered Financing
Pre-export Finance
Correspondent Banking Services
Capital & Money Markets

Empowering global *transitions* with confidence

In an era shaped by geopolitical uncertainty, shifting supply chains and increasingly complex global markets, companies need reliable partners who can help them navigate change and seize new opportunities, taking risks into account. We empower our clients to transform their business models and successfully progress “from local to international”, “from brown to green”, and “from analogue to digital”.

Our mission is to guide organisations through their transition toward future oriented, sustainable and resilient strategies. Whether entering new sales markets, diversifying procurement structures or adapting operations to global trends: we provide the expertise and network required to move forward with confidence.

As a special provider of solutions for managing export and trade-related country risks in dynamic regions worldwide, we support our clients in mitigating uncertainty and unlocking growth potential across emerging and established markets. Our experts combine deep regional knowledge with strategic foresight, enabling clients to make informed decisions, strengthen their international footprint and build long-term competitiveness.

By connecting local strengths with global opportunities, we help our clients expand beyond borders, transition to greener and more digital business models, and position themselves securely in an increasingly fragmented world.

Our commitment: to be a trusted, forward looking partner in every phase of their international journey.

100+

Covered countries

70+

Country- and product experts

20+

Nationalities

25

Spoken languages

8%

Market share in the letters of credit business* (confirmed transactions of export letters of credit in Germany 2025)

*Source: SWIFT Watch



FLORIAN WITT
Divisional Head of International
Banking & Corporate Banking



Metals *Trading*

EXPERTISE

- Global Sourcing
- Securing Supply Chains
- Optimization and Control of Logistics Flows
- Price Coverage
- Optimization of Invested Capital
- Corporate Broking

Metals that move industry *forward*. Responsibly, reliably — *every day*.

Manufacturers seek certainty: assured supply, disciplined financing, and logistics that work under pressure. They want to tame price volatility with prudent hedging, while meeting rising expectations for traceability and low carbon materials. Above all, they value partners who listen, act with independence, and design tailored solutions that protect continuity and unlock resilience.

We combine financial rigor with industrial fluency — an independent European perspective anchored in trust and execution. Our teams are known for tailored support and reliability, backed by ISO 9001 for operational quality and ISO 14001 for environmental management. Engagement with initiatives such as the Aluminium Stewardship Initiative and Copper Mark reflects our responsibility to the energy transition and to transparent, accountable sourcing.

As specialists in non ferrous metals (aluminium, copper, zinc, tin), we cover the full value chain: supply, financing, logistics, and forward price hedging. We secure materials through partnerships with leading producers, diversified supply routes, and intermediate storage across European ports — sometimes directly at clients' sites.

From production to processing, from distribution to transportation, from packaging to construction, we serve the industry end to end by optimizing supply chains, diversifying sourcing, and supporting clients in their decarbonization efforts.

€ 1.8 BN

Sales average

315,000

Tons of aluminium

11,000

Tons of tin and zinc

115,000

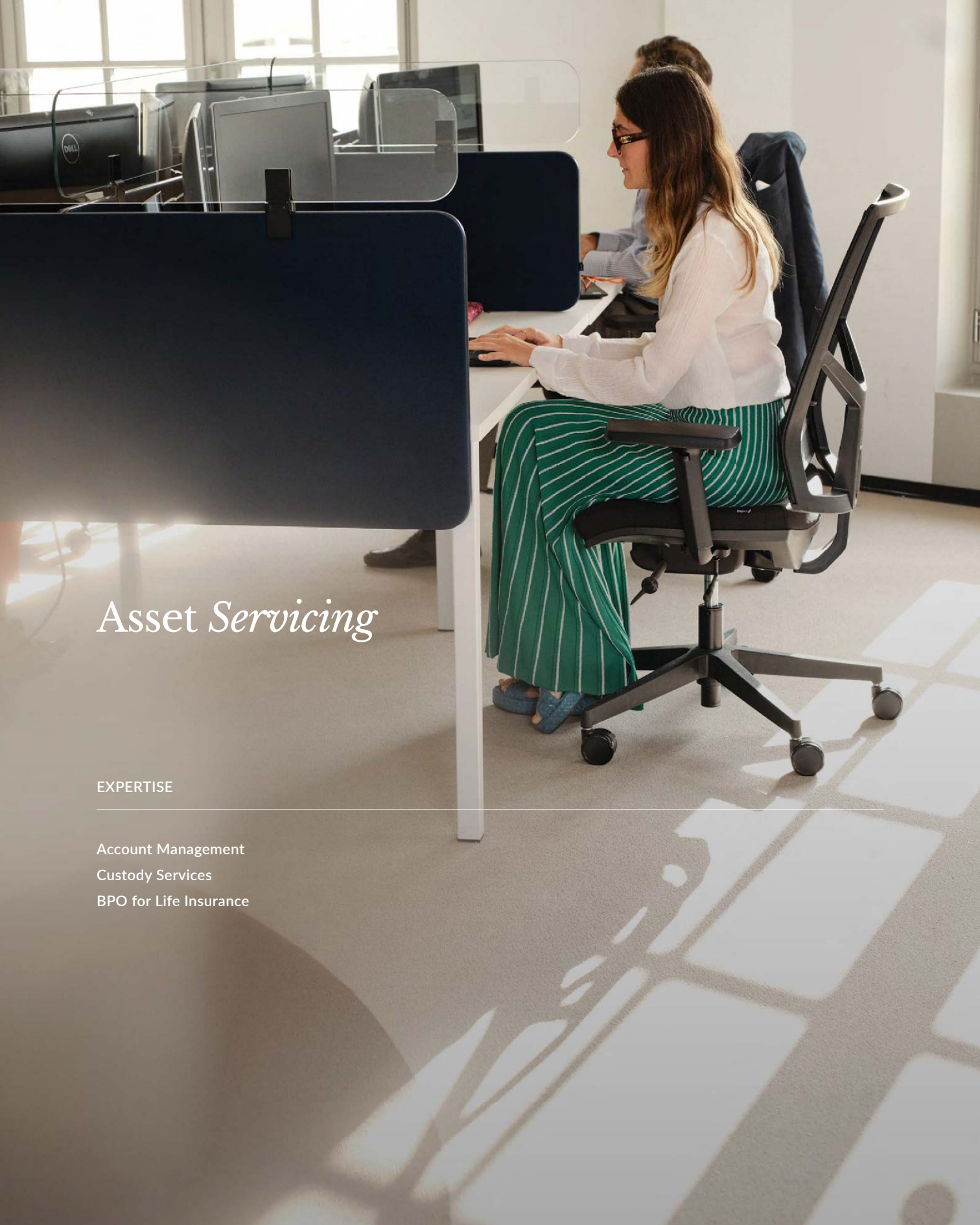
Tons of copper

260,000

Tons of intermediation



ANTOINE CHACUN
Head of ODDO BHF Metals

A woman with long brown hair and glasses, wearing a white long-sleeved shirt and a green and white striped skirt, is sitting in a black ergonomic office chair at a white desk. She is looking at a computer monitor and has her hands on the keyboard. In the background, another person is partially visible, also working at a desk. The office has large windows on the left, letting in bright light, and a blue jacket is hanging on a chair behind the woman. The floor is a light-colored carpet with a geometric pattern.

Asset Servicing

EXPERTISE

Account Management
Custody Services
BPO for Life Insurance

Great service demands *expertise and reactivity*

In a volatile world, asset managers and private bankers have to stay grounded: delivering resilient performance, moving fast and executing with clarity even when the path shifts. While facing pressure, regulation, and demanding expectations, they keep client experience and time to market at the heart of every choice. Because true value creation is also standing steady on fundamentals when uncertainty hits.

Our Asset Servicing teams deliver responsive, front-to-back solutions for asset managers, private banks, financial advisors and insurers. By running Asset Servicing for every ODDO BHF business line, we know exactly what counts: immediate reactivity, solid and tailored processes and constant investment in the right technology.

Cultivating expertise and reactivity create value for our clients in offering great service to their own clients; no surprise that over six in ten new mandates for ODDO BHF Asset Servicing come through direct recommendations*.

Thanks to our 143 people's human qualities and expertise, we build long-term, high-trust relationships. We manage custody accounts, oversee listed and unlisted funds, take on administrative and operational outsourcing back-offices, and run dedicated IT and data platforms that simply work.

€ 45+ BN

Assets under custody

20+

Years of expertise in Asset Servicing

110+

Private Banks, Life Insurance companies,
and Asset Management firms clients

160,000+

Accounts
(custody account & registered account)

140+

Experts

440

Deposited AIFM or UCITS funds



JULIANNE FRANCE
Group Head of ODDO BHF Asset Servicing

* Internal source.

Source: ODDO BHF Asset Servicing. Data as of 12/31/2025.





ODDO BHF SCA

12 boulevard de la Madeleine, 75009 Paris

www.oddo-bhf.com

Stay connected with us



ODDO BHF SCA is a general partnership limited by shares (société en commandite par actions) with capital of €73,193,472 located at 12 boulevard de la Madeleine, 75009 Paris, registered on the Paris Trade & Companies Register under number 652 027 384.

ODDO BHF SCA is a credit institution authorised by the Autorité de Contrôle Prudentiel et de Résolution (ACPR – French Prudential Control and Resolution Authority – whose address is 61 rue Taitbout, 75009 Paris) for the purpose of undertaking all investment services provided by the French Monetary and Financial Code. ODDO BHF may additionally, subject to compliance with its approval, undertake certain banking activities.

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